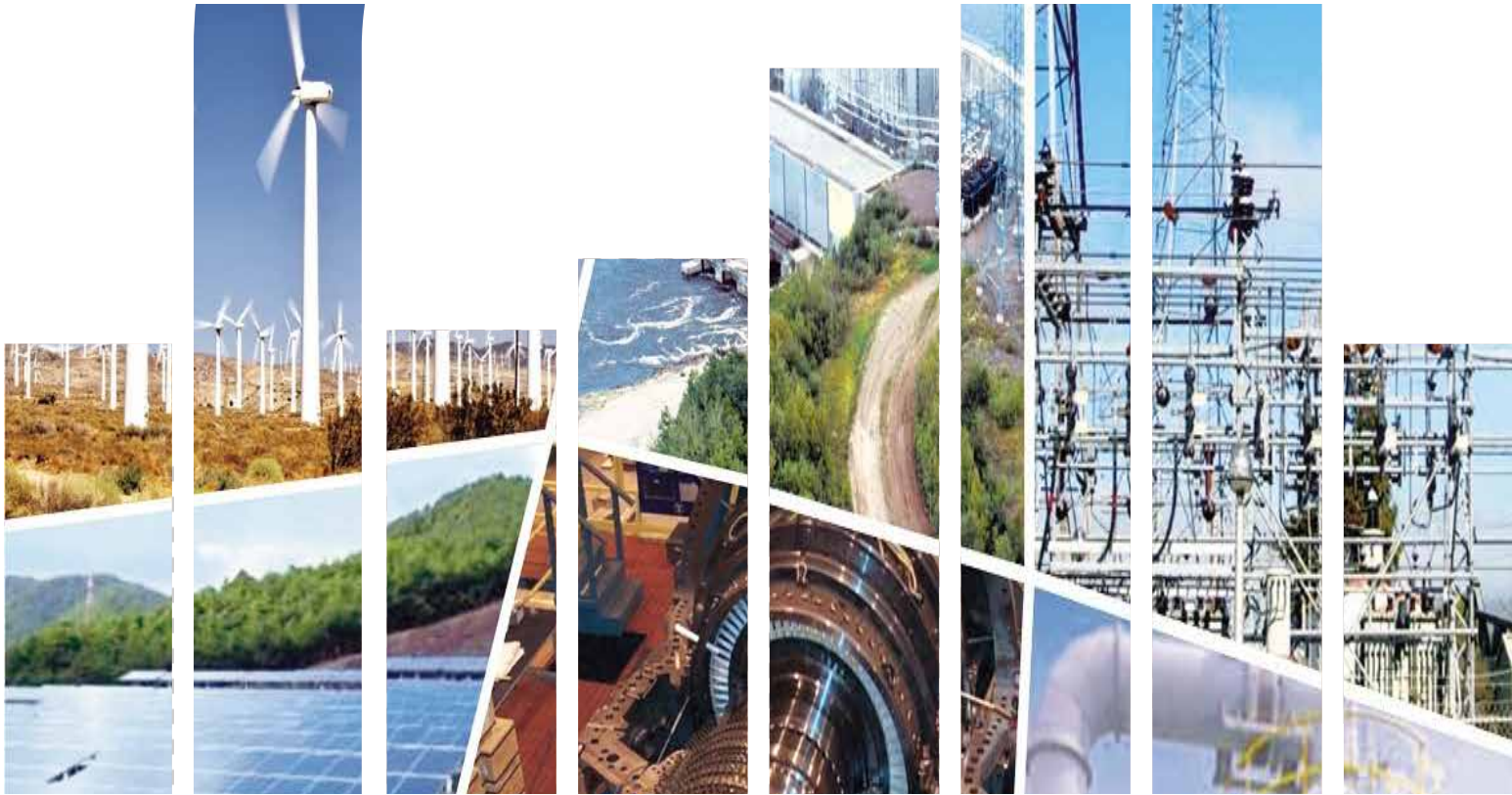




TURKEY ENERGY FORUM 2019

2&3 OCTOBER 2019
SHANGRI-LA BOSPHORUS, ISTANBUL



CO-HOST



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OVERVIEW

TURKEY ENERGY FORUM 2019

Celebrating its 10th year, EEL Events returns to Istanbul on 2nd & 3rd October 2019, revealing what's next for the energy sector in Turkey and discussing how the sector is poised to respond to the opportunities and risks that may occur over the next years. Each year's Forum is known for featuring the industry's hottest topics and best practices, as well as gathering high profile industry leaders.

IDENTIFY BUSINESS OPPORTUNITIES WITHIN TURKISH ENERGY SECTOR

According to the latest market reports, Turkey needs an urgent discussion on the reconstruction of the energy system and a new mix of Energy sources used. The Turkey Energy Forum is the perfect place to undertake such a debate and join the peers from across the industry. This two-day conference is a must-attend event for the local and international investors, project developers and industry practitioners looking for investment opportunities in energy space.

With a mixture of lively debates, case studies and keynotes, delegates will immerse themselves in a diverse programme delivered by respected thought leaders in the Turkey Energy landscape.

HOT TOPICS IN 2019

- Debt restructuring within the Turkey's power sector
- The roadmap for Turkish Renewable energy sector
- Developing Solar PV facilities
- Natural Gas Storage And Energy Market in Turkey
- Getting the right financing mix for energy project
- Legal and regulatory frameworks
- Digitalization of the energy sector
- Overview of recent LNG developments

Venue:

Shangri La Istanbul has again been selected as the venue for the Turkey Energy Forum. Situated in the district of Beşiktaş and with stunning views of the Bosphorus, the venue offers the ideal environment for high profile conferences.



1182
participating
companies
since 2009



82%
top
management
representatives



45
speakers
at last
conference



200
tweets and
15000
impressions



187
signed
partnerships
& sponsorships



10h
dedicated
networking
opportunities



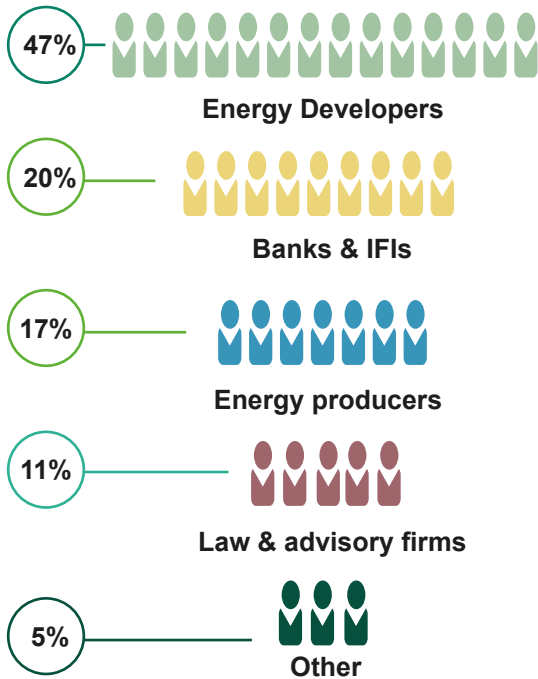
77%
plan to
attend again



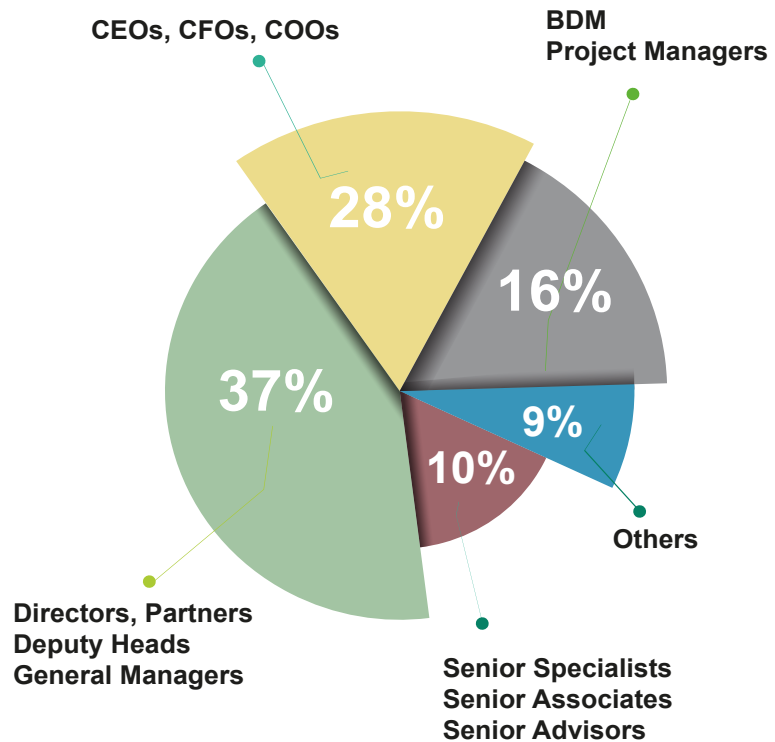
AUDIENCE

ATTENDEE BREAKDOWN

COMPANY TYPE:



JOB TITLE:



Companies who have previously attended Turkey Energy Forum include:

Akenerji Elektrik Üretim A.Ş., Akfen Holding, Akkuyu Nukleer A.Ş., AKSA Energy, Alarko, Ataseven İnşaat, Aydınlar İnşaat A.Ş., Ayen Enerji, Aytemiz , Belectric Kuloglu Tek A.S, Bereket Enerji Grubu, Beykoz Enerji, BFP Enerji, BGC Partners, Bilkent Holding A.Ş., BORSA İstanbul, Bosch, Bosen Enerji A.S., BOTAS, BP, Çakmak Avukatlık Ortaklığı, Calik Enerji, Catoni , CEZ Trade, Ciner Group, Clifford Chance, Damnus Energy & Investment, DEG Invest, Delta , DZ Bank Türkiye, EBRD, Egenda Ege Enerji Uretim A.S., Eko Re, EnBW Holding, EnerjiSA, Enerjisa, ENGIE, Entek Elektrik Üretimi A.Ş., Era Yatirim Holding, Eren Holding A.S, Eurosolar, EWE Turkey Holding, EY, Fiba Holding A.Ş., Fitch Ratings , Fronius, Gama Energy, Garanti Bank, Global Energy (GIH), Greeneco Enerji Üretim A.Ş., Gunisigiges, Gürış Holding Enerji , IC Holding, ICBC, ICDR,IFC, Is Bank, Iskenderun Enerji, KfW-İpex Bank, Limak Energy, Maren Maraş Elektrik, Moral & Partners, MWH Global, Naturgaz AS, OMV Turkey, Özgül Holding Pakmem Elektrik Üretim San. Ve Tic. A.Ş.Paksoy, Polat Smart Energy , Pure Energy, QU4TRO Strategies & Consulting, Smart Energy, Statkraft, STEAG, Suoz Enerji, TOCC Attorney Partnership, Turk Ekonomi Bankasi, Türkerler İnşaat A.Ş., TurSEFF, Ucyel Enerji, Urundul Enerji, Vensys Wind, Yegin Ciftci Attorney Partnership, Yeo Energy , Zorlu Enerji Elektrik A.Ş.



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Agenda Day One: Wednesday, 2nd October 2019



09:00 Registration and morning coffee

09:45 Chairman Opening Remarks

Chris Gaunt, Chairman, BCCT

10:10 In-depth analysis of the Turkish energy sector - essential data for the region's investors and sponsors

Ahmet İhsan Erdem, Vice President, Presidency of the Republic of Turkey Investment Office

10:25 Discussion: **Defining a new energy mix: What do the next 5-10 years hold for energy development in Turkey?**

- Traditional energy projects vs renewable - how is energy mix changing in Turkey? What factors are driving government decisions?
- Does the country develop as expected to meet the commitment to produce at least 50% of power from renewable sources by 2023?
- How LNG fits into the Turkish energy matrix picture as we think about pricing, volatility and energy freedom?
- The establishment of energy-storage systems
- In an attempt to cut the cost of electricity, what technologies are proving most effective and bankable?

Moderator: **Özlem Kıldır**, Project Finance & Corporate Banking Advisory, Profinance Consultancy and Corporate Training Services

Panel Speakers:

Mithat Rende, Former Ambassador of Turkey to Qatar, Ambassador and Permanent Rep. of Turkey to the OECD-Paris, Board Member of TSKB

Cem Asik, Chairman, Electricity Producers Association / EÜD

Anduvap Servet Akgun, Co-Founder, Managing Partner, Pure Energy

Korkut Öztürkmen, Energy Group President, İC İçtaş Energy

Ibrahim Toprak, Chairman/General Manager, TEMSAN

Ozan Korkmaz, Founding Partner, APLUS Enerji

Filiz Katman, PhD, Executive Board President, Energy Politics

11:25 Mid-morning Coffee Break sponsored by

Aktay Legal

11:50 Discussion: **Trends in financing Turkish Energy Projects**

- Getting the right financing mix for energy project
- Role of private and multilateral lenders: tapping local and international liquidity to finance Turkish projects
- Asian banks activity to the region
- What are the conditions for loans available to the Turkish Energy sector
- What is holding commercial banks back and what changes are needed to increase the lending in energy deals?

Moderator: **Sait Eryılmaz**, Counsel, Yegin Çiftçi Attorney Partnership

Panel Speakers:

Gonca Kalkan, Senior Manager of Project Finance Department, TSKB

Caner Yıldız, Project Finance Unit Manager, Türkiye İş Bankası

Sule Kilic, Deputy Head, EBRD

Yasemin Kuytak, Director, KfW IPEX-Bank

12:40 Networking Lunch Break

13:40 Recent developments in renewable energy resources

Taner Demir, Co-founder, Demir & Partners Law Firm

14:00 Panel Discussion: **The roadmap for Turkish Renewable energy sector**

- Turkey has revised its share of clean electricity production from 31% to 50% by 2023. What is the right type of mechanisms to unlock this investment?
- What does it mean for investors, suppliers and contractors to participate in a highly competitive local content and what are consequences of YEKA rules?
- New developments in YEKA tenders in western Turkey (Balıkesir-Mugla)
- Geothermal energy: opportunities, challenges and risks
- The end of 2020 is the terminations of subsidies in Turkey– will there be any mechanisms governments use to maintain growth in the industry? If so, which ones?
- Opportunities for financing renewable energy projects

Moderator: **Taylan G Onerci**, Director of Investments, Toya Holding

Panel Speakers:

İmge Koç, Project Finance Manager, Türkiye İş Bankası

Cem Ozkok, Board Member, Guris/Chairman of the Board of Directors, GÜYAD

Enis Amasyali, Assistant General Manager - Investments, Borusan EnBW Enerji

Cenap Kuloğlu, Chairman & Managing Director, Apuron Kuloğlu Ges & Akü

Teknolojisi A.Ş.



14:50 Panel Discussion: **Digitalization of the energy sector**
Identifying greatest needs of the local distribution utilities?
How the Digital Grid Is Powering the Renewable Energy

- Which new software solutions enabling a cleaner and more efficient power system can energy benefit from?
- Digital grid assets: Big data, IoT, cloud, Artificial Intelligence ...
- What solutions are available to prevent increasing grid connection costs for renewable energy projects?
- Grid Management - How to manage the uncontrolled power?
- What technologies are really driving the sector forward?

Moderator: **Yigit Ornek**, Partner, TOCC Attorney Partnership

Panel Speakers:

Anduvap Servet Akgun, Co-Founder, Managing Partner, Pure Energy

Alper Uğural, CEO, Energy Pool Turkey

Önder Akar, Chairman of the Board, smartPulse

Melis Bilgic Aksari, COO, MTX Commodities Ltd

15:40 Afternoon Coffee Break sponsored by

Aktay Legal

16:00 **Natural Gas Storage And Energy Market in Turkey**

Okan Beygo, Partner, ASC Law firm

16:20 **The growth in unconventional oil and gas production and the potential for Turkey**

Dr Sean Guest, CEO, VALEURA ENERGY INC

16:40 Panel Discussion: **Dynamics of the regional gas market**

- Turkey's LNG sector and its potential for expansion in the region
- Turkey is soon to renew its gas contracts, how will country's geopolitical situation, amid many gas resources, influence the pricing?
- An update on potential resources available in the Aegean and the Eastern Mediterranean Seas
- How to make regional gas infrastructure work adequately to meet country's demand?
- What would be the effective methodology to manage potential disruptions to gas market stemming from shifts in political alliances?

Moderator: **Okan Beygo**, Partner, ASC Law firm

Panel Speakers:

Seckin Kara, Country Manager, MET Group

Eser Özdiil, Secretary General, PETFROM

Gokhan Taymaz, Managing Partner, QU4TRO Strategies & Consulting

Eren Aksoy, Natural Gas Market Operations Unit Manager, EPIAS

Dr Aura Sabadus, Senior reporter, ICIS

17:20 Chairman Closing Remarks & Evening Drink Reception

Chris Gaunt, Chairman, BCCT

Agenda Day Two: Thursday, 3rd October 2019

09:00 Registration and morning coffee

09:30 Chairman Opening Remarks

Chris Gaunt, Chairman, **BCCT**

09:40 Panel Discussion: **Investing in a sustainable future for Turkey**
Energy: battling macroeconomic headwinds and drawing overseas investments

- Appraising the current energy investment landscape: where is Turkey today?
- To what degree is Turkey perceived as a stirring growth prospect for attracting overseas investment? Has macroeconomic uncertainty lessened the investment appetite?
- How regional and overseas investors can cooperate to unlock Turkey's energy potential?

Moderator: **Itr Çiftçi**, Partner, **Yegin Ciftci Attorney Partnership**

Panel Speakers:

Onur Mustafaoglu, Venture Capital Energy Sector Director, **İstanbul Portföy**
M. Ata Ceylan, President, **Energy Investments Platform**

10:20 Discussion: **Debt restructuring within the Turkish power sector**

- Since 2003 about \$51 billion of debt has accumulated and still needs to be paid off. What went wrong and what lessons can we learn?
- Restructured finance includes local coal, natural gas and hydroelectricity power plants. How do these sectors perform and why are they the most affected?
- How much further debt will deteriorate in the face of country's challenging economic environment and does the underbidding due to very competitive auction system is a threat to further debt?
- How is the current situation affecting consolidation? Will the M&A sector benefit from it?

Moderator: **Mevlut Akbas**, Partner, Corporate Finance, **PwC**

Panel Speakers:

Adrian Cohen, Partner, **Clifford Chance**
Mehmet Ökten, CFO/CSO, **Yeni Elektrik Üretim A.Ş**
Orhan Turan, Managing Director, Restructuring, **KPMG**
Nesteren Özsoy, Project Finance Manager, **Türkiye İş Bankası**
Burak Kuyan, CEO, **Dogan Energy**
Arnaud Dupoizat, Country Manager Turkey, **IFC**

11:10 Mid-morning coffee break sponsored by

Aktay Legal

11:40 Panel Discussion: **Developing solar PV projects in Turkey**

- Opportunities for development of PV solar power plants
- Project delivery best practice and management of utility scale PV solar projects
- Quality control and risk management for PV projects
- How are the 2017 tender winners progressing?
- Access to financing for solar projects in Turkey
- Key procurement issues and challenges - Developers' and EPC's Perspective

Moderator: **Cenap Kuloğlu**, Chairman & Managing Director, **Apuron Kuloğlu Ges & Akü Teknolojisi A.Ş**

Panel Speakers:

Ibrahim Erden, Deputy CEO, **Kalyon Energy**
Yusuf Bahadır Turhan, Founder, **YBT Energy Ltd.**
Guray Erol, General Manager, **RES Turkey**
Faruk Aktay, Managing Partner, **Aktay Legal Consulting**

12:20 **Rooftop Solar Opportunities**

- How much energy can be produced by a roof?
- Net metering for residential PV and new rules for unlicensed solar
- Regulatory Models from Around Europe
- TurSEFF as a financing mechanism for industrial/commercial/municipal roof-top solar investments
- Technical assistance in support of solar energy projects

Moderator: **Dr. Ozge Onenli**, Business to Territory Coordinator, **ENGIE**

Panel Speakers:

Kadir Şenol, Energy Sector Sales Manager, **Türkiye İş Bankası**
Koray Goytan, Team Leader, **TurSEFF**
Umut Gurbuz, Managing Director, **Asunim**
Basar Yilmaz, Corporate, Commercial Sales & Project Finance Manager, **Deniz Finansal Kiralama A.Ş**

13:10 Chairman's closing remarks

Chris Gaunt, Chairman, **BCCT**

13:20 End of the conference and networking lunch



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www.temsan.gov.tr

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Demir & Partners Law Firm provides litigation and consultancy services related to financing, governmental authorization, project advisory, conducting the projects, and compliance of energy regulations to companies operating in the energy sector, to energy suppliers, companies that related to marketing and distributing energy, to companies which are entitled to build and use pipelines, and companies that operating in the field of geothermal energy sources, to national and international entities and official authorities that intend to invest in energy law.

www.demir.av.tr/en/

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The 10th Turkey Energy Forum provides an unparalleled opportunity to promote your business to 100+ energy developers, investors, financiers, multilaterals and energy technology suppliers a large percentage of whom are CEO/MD/Partner-level.

Sponsoring the Forum is the best way to build strong visibility for your business to prominent attendees as well as thousands of other industry stakeholders who will view our pre event marketing with your logo.

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- Company logo displayed on main screen during networking breaks
- Opportunity to display company roll-ups in the conference area
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Smart Energy

YES! Please register me for _____ place(s)

- ☐ Super-Early Bird – £590 ————— Offer expires on 3rd August 2019
- ☐ Early Bird – £790 ————— Offer expires on 2nd September – subject to availability
- ☐ **Full Fee - £990** **Available from 3rd September 2019**

Local Representative - (Available only for companies headquartered in Turkey. Subject to availability)

- ☐ Early Bird – £590/pp ————— Offer expires on 2nd September 2019 – subject to availability
- ☐ **Full Fee £790/pp** **Available from 3rd September 2019 - subject to availability**

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Discounts:

Where more than one discount is applicable, delegates can only make use of one discount per each delegate registered. Special offers cannot be used in conjunction with other offers, unless stated.

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